Ft. Worth Convention Center 1201 Houston Rd Ft Worth, TX 76102

# **Sheriffs' Association of Texas**

# Exhibitor<br/>Services<br/>Manual



Email: Service@Superior-Expo.com

Website: SuperiorExpoServices.BoomerEcommerce.com



# WELCOME EXHIBITOR

Attention exhibitors! Get ready to maximize the impact of your exhibit at the Sheriffs' Association of Texas 146th Annual Training Conference & Expo with the help of SES (Superior Expo Services)! We are thrilled to announce that SES has been chosen as the Official Service Contractor for this exciting event, and we are committed to making it a successful and profitable experience for you.

At SES, we understand the importance of a well-executed exhibit, and we are here to assist you every step of the way. Whether you need rental packages, experienced labor for booth installation or dismantling, or any other service to enhance your exhibit, we've got you covered. Consider us your trusted partner in making your presence at the Sheriffs' Association of Texas 146th Annual Training Conference & Expo unforgettable.

To make your experience even more convenient, we have enclosed important event information and order forms for the services you may require. If you prefer a hassle-free, online experience, simply contact Service@Superior-Expo.com to request a user login and access all the information electronically. We are here to answer any questions you may have regarding shipping, storage, furniture, graphics, and labor.

As exhibitors ourselves, we understand the challenges and opportunities that come with showcasing your brand at an event. That's why we strive to provide top-notch services that not only meets but exceeds your expectations. We want to be more than just a service contractor; we want to be your trusted ally in creating a successful and memorable exhibit.

So, exhibitors, seize this opportunity to elevate your exhibit at the Sheriffs' Association of Texas 146th Annual Training Conference & Expo! We offer a discounted rate for orders placed by Friday, July 5, 2024. So, don't hesitate; let SES be your go-to partner for all your exhibitor service needs. Together, we will make this event a resounding success. Contact us today and let's make magic happen!

Exhibitor Service Department Superior Expo Services 706 Rand Road Kaufman, TX 75142 Service@Superior-Expo.com

972.271.7444 or toll free 866.386.3976 (866.FUN.EXPO)

Questions regarding the convention's policies, space assignments, display limitations and event schedules

Sheriffs' Association of Texas Contact: Norma Vasquez Phone: 512-445-5888 Ext 119

Email: norma@txsheriffs.org

#### Please Note:

should be directed to:

Various items being provided for each booth by Show Management are located under Event Information.



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# **Event Information**

Discount Deadline: Friday, July 5, 2024 Blue/Gold/White **Show Colors:** 

**Booth Carpet Color:** None. Available to rent on page 16

Aisle Carpet Color: **Black** 

# **Booth Information**

Various items for each booth are provided by Show Management. Substitutions are not permitted. If alterations or additions are required, please review the enclosed order forms. No credit or refund

7:00 AM - 6:00 PM

will be given for items not used.

# Each 10x10 booth includes:

SES Setup:

♦ 8' tall background drape (Blue, Gold, White, Gold, Blue)

◆ 3' tall side dividers (Alternating)

♦ 1 - 6' skirted table (Yellow)

2 - Chairs

1 - wastebasket

1 - ID Sign

# **Event Schedule – Subject to Change**

Exhibitor Move-in:	Friday, July 19, 2024 - VEHICLES ONLY Saturday, July 20, 2024 - BOOTHS ONLY	3:00 PM - 6:00 PM 9:00 AM - 6:00 PM
Event Days:	<u>Sunday, July 21, 2024</u> <u>Monday, July 22, 2024</u>	9:00 AM - 5:00 PM 11:00 AM - 5:00 PM
Exhibitor Move-Out:	Monday, July 22, 2024	5:00 PM - 8:00 PM
Driver Check-In by: Freight Re-directed at:	Monday, July 22, 2024 Monday, July 22, 2024	7:00 PM 7:30 PM
Contractor/Decorator (SES) Move-Out:	Monday, July 22, 2024	<u>5:00 PM</u>

Friday, July 19, 2024

# Shipping Information (Material handling charges will apply.) \*For shipping labels see page 11.

# **Advance Shipping Address:**

Superior Expo Services

Trade Show: Sheriffs' Association of Texas 146th Annual c/o Superior Expo Services - Sheriffs' Association of Texas

**Training Conference & Expo** 

Booth Company Name & # \_\_\_\_

706 Rand Rd. Kaufman, TX. 75142

MUST be received by Friday, July 12, 2024

# **Direct Shipments to Show Site:**

Ft. Worth Convention Center

146th Annual Training Conference & Expo

Booth Company Name & #

Ft. Worth Convention Center

1201 Houston Rd

Ft Worth, TX 76102

To arrive NO EARLIER than Friday, July 19, 2024

Company:



\_\_\_\_ Booth #: \_\_\_\_\_

\_\_\_\_\_, agree to the conditions

\_\_\_\_\_

# **Order Summary & Payment Information**

Cardholder Name: \_\_\_\_\_

Full payment must be received for services requested before your order will be processed.

If you choose to pay by check, a credit card is still required to be on file.

This form authorizes SES to charge to your credit card account the amount of your advance/show site orders, material handling charges, shipping costs, surcharges and any other additional amounts incurred because of orders placed by you or your company representative. Please complete the information requested below and return this form with your order.

Credit Card #: \_\_\_\_

Expiration Date (MM/YY)			
Card Billing Address: City, State, ZIP code: Email:			
Authorized Signature: I, _ stated in this manual and		ragraph.	
Master Gard VISA	AMERICAN DOGALI SIC		
Material Handling (non-taxable)	\$		All prices include of the show and rem
Booth Package	\$		Payment in full mi
Display Tables & Accessories	\$		receive the discou the standard rate.
Carpet & Cleaning	\$		
Pipe & Drape	\$		Items cancelled or 100%. Items cancelled or 100%.
Floral	\$		be refunded at 50 are <b>non-refundab</b>
Luxury Furniture	\$		Luxury Furniture, ( cancelled Friday, J
Sign & Graphics	\$		curicular riday, s
Rental Units	\$		If paying by check, make
Add On	\$		Mail order forms & full p
Hanging Banner/Rigging	\$		man oraci jornis a jan p
In-Booth Forklift	\$		Please refer A \$50 service charge will be
Cartload Service	\$		ACH/Wire Tran
Vehicle Spotting Service	\$		A \$25 service charge v
Labor (non-taxable)	\$		service ch
TOTAL	\$		Email orders with full pay
Sales Tax 8.25%	\$		Fax orders with full paym
GRAND TOTAL	\$		

# Discount Deadline:

Friday, July 5, 2024

- All prices include delivery, installation, rental charges for the duration of the show and removal at completion.
- Payment in full must accompany all orders by discount deadline date to receive the discount price. Orders received after this date will be charged the standard rate.
- Items cancelled on or prior to Friday, July 5, 2024 will be refunded at 100%. Items cancelled after Friday, July 5, 2024 and prior to delivery will be refunded at 50%. Items cancelled on the show site or after delivery are non-refundable and billed at 100%. Exceptions to this policy are Luxury Furniture, Graphics and Display Rentals. If these items are cancelled Friday, July 5, 2024 they will be billed at 100%.

f paying by check, make payable to: Superior Expo Services

ail order forms & full payment to: 706 Rand Road
Kaufman, TX 75142

Please reference the Show Name & Company Name
A \$50 service charge will be added for processing checks drawn on foreign banks.

ACH/Wire Transfers – Contact SES: 972.271.7444

A \$25 service charge will be added for processing U.S. wire transfers. \$50

service charge for international wire transfers.

Email orders with full payment to: service@superior-expo.com

Fax orders with full payment to: 972.271.7888

Attn: Exhibitor Services



\_\_\_\_\_\_

# **Payment Policies**

Full payment must be received for services requested before the order is processed. If you choose to pay by check, a credit card is still required to be on file.

- · All prices include delivery, installation, rental charges for the duration of the event and removal at completion.
- · All charges are subject to sales tax.
- Payment in full must accompany all orders by Friday, July 5, 2024 to receive the discount price.
- Orders received after this date will be charged the standard rate.
- Items cancelled on or prior to Friday, July 5, 2024 will be refunded at 100%. Items cancelled after Friday, July 5, 2024, and prior to delivery will be refunded at 50%. Items cancelled on the show site or after delivery are non-refundable and billed at 100%. Exceptions to this policy are Luxury Furniture, Graphics and Display Rentals. If these items are cancelled after Friday, July 5, 2024 they will be billed at 100%.

### **ADDING TAX TO YOUR ORDER**

- Use the Credit Card Authorization form to help add up your order.
- Multiply the appropriate 8.25% Sales Tax by the subtotal to arrive at the grand total.
- To be tax exempt you must be a government or non-profit organization. If you are eligible, please provide an exemption certificate when placing your order. A resale certificate is not acceptable, as we are not providing services to be resold.

### **PAYMENT OPTIONS**

- Online Ordering A link to the site, username and password will be emailed to you.
- Payment by Email Email your order with full payment to: service@superior-expo.com
- Payment by Fax Fax your order with full payment to: 972.271.7888, Attn: Exhibitor Services
- Payment by Mail Mail your order forms and full payment to: Superior Expo Services

706 Rand Road Kaufman, TX 75142

RE: <u>Sheriffs' Association of Texas</u>

<u>146<sup>th</sup> Annual Training Conference & Expo</u>

- **SES** accepts MasterCard, Visa, and American Express cards only.
- If a check is being submitted for payment, please attach with your order forms and mail to **Superior Expo Services**. If you choose to pay by check, a credit card is still required to be on file. All checks should be payable to: **Superior Expo Services**
- A \$50 service charge will be added for processing checks drawn on foreign banks.
- Orders will NOT be processed without full payment. Please complete the Credit Card Authorization Form.
- ACH/Wire Transfers Contact SES at 972.271.7444. A \$25 service charge will be added for processing U.S. wire transfers. A \$50 service charge for international wire transfers.

### **ADVANCE ORDERS (DISCOUNT RATE)**

Purchase orders may not be used in lieu of payment. SES will only accept purchase orders from Government and State Agencies. To process your order and receive advance prices, payment in full must accompany your order. Advance payment for material handling should be based on estimated weight. Advance payment for labor and other equipment rental services should be based on estimated installation and dismantling hours.

### **SHOW SITE ORDERS**

All show site orders including labor and material handling are payable upon presentation of our invoice at the event. For your convenience, we accept Visa, MasterCard and American Express, as well as checks, Travelers checks and cash. Orders received after the deadline or made at the service desk during the event will be billed at standard prices. Services ordered at show site will not be processed without full payment.

#### **THIRD PARTY ORDERS**

If you have contracted work through a display/exhibit house and require the services of SES, the payment policies stated above apply. Please forward this information to the proper parties. The Exhibiting Firm is ultimately responsible for payment of charges incurred. In the event the named third party does not make payment upon presentation of the invoice at show site, such charges will be presented to the exhibiting firm for payment.

# **INTERNATIONAL EXHIBITORS**

International exhibitors must pay for all services in US funds and must be drawn from a US bank. All charges must be paid in full prior to the close of the event by credit card, check or cash. A \$50 service charge will be added for processing checks drawn on foreign banks. Wire transfers must include a \$25 (US) transfer fee. \$50 (US) service charge for international wire transfers.

# MATERIAL HANDLING/LABOR ORDERS/RIGGING ORDERS FORKLIFT, ETC.

If you are shipping freight to our warehouse or to show site and/or are ordering labor for installation or dismantling and/or rigging, you must complete the *Credit Card Authorization form*. Our services will not be performed unless we have a credit card authorization form on file. If you require rigging or dismantling labor on move out, charges will be applied to your credit card.



\_\_\_\_\_

# **Limits & Liability**

#### RESPONSIBILITY FOR LABOR

- SES, its subcontractors, and Show Management shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.
- SES, its subcontractors, and Show Management shall not be responsible for loss, injury or damage caused by laborers or equipment furnished by SES or its subcontractors, except when such laborers are working for or operating equipment under the direct supervision of a supervisor designated by SES or its subcontractors.
- SES, its subcontractors, and Show Management shall not be liable to any extent for any actual potential or assumed loss of profits or revenues, or
  for any collateral costs, which may result from any loss, injury or damage to an exhibitor's materials or exhibitor personnel, which may make it
  impossible or impractical to exhibit exhibitor's materials.
- Claims for loss, injury or damage, which are not submitted in writing to SES within thirty (30) days after the close of the event, at which the loss, injury, or damage occurred, shall be considered waived. No suit or action shall be brought against SES or its subcontractors more than one year after the accrual of the action.
- SES will not be responsible for improper packing of exhibitor materials and products or incorrect labeling if working under the supervision of the exhibitor.
- SES will not be responsible for improperly packed or concealed damages to exhibit.
- The placing of an order for the services of laborers and the use of equipment by an exhibitor, or any agent of the exhibitor, shall be construed as an acceptance by such exhibitor or agent of terms and conditions set forth.

#### **MATERIAL HANDLING**

- SES, its subcontractors, and Show Management shall not be responsible for loss, delay or damage due to strikes, lockouts or work stoppages of any kind.
- SES, its subcontractors, and Show Management shall not be responsible for loss, injury or damage caused by laborers or equipment furnished by SES or its subcontractors, except when such laborers are working for or operating equipment under the direct supervision of a supervisor designated by SES or its subcontractors.
- SES, its subcontractors, and Show Management shall not be liable to any extent for any actual potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss, injury or damage to an exhibitor's materials or exhibitor personnel, which may make it impossible or impractical to exhibit exhibitor's materials.
- Claims for loss, injury or damage, which are not submitted in writing to SES within thirty (30) days after the close of the event, at which the loss, injury, or damage occurred, shall be considered waived. No suite or action shall be brought against SES or its subcontractors more than one year after the accrual of the action.
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- The placing of an order for the services of laborers and the use of equipment by an exhibitor, or any agent of the exhibitor shall be construed as
  acceptance by such exhibitor or agent of terms and conditions set forth.

# **CERTIFIED WEIGHT TICKETS**

• If no weight tickets or inaccurate weight tickets are indicated on the delivery documents presented, **SES** shall estimate the weight or re-weigh, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weight.

# **EMPTY REMOVAL INSTRUCTIONS**

- All exhibitors must have all crates tagged for empty space storage by 2 hours prior to the end of Exhibitor move-in. Exhibitors will be subject to a surcharge of up to 20% of the total freight invoice if crates are not tagged for removal by the set deadline.
- Any shipments not handled by SES, but for which SES is required to handle storage of the empty shipping containers, a charge of \$50 per crate, case, box, or carton will be assessed.



# **PAYMENT TERMS**

- For us to process your order for services and materials listed in this Exhibitor Service Manual, we must have a signed *Credit Card Authorization form* with credit card information or full payment in advance. Invoices for outstanding balances will be prepared at the service desk for review and payment
- · Advance payments will be indicated, and any balance due must be paid in full by credit card, check or cash.
- All inquiries must be resolved and completed before you leave the event.

# **ORDERS, QUESTIONS & ADJUSTMENTS**

- All advance orders, discounted to your advantage, must be paid in full at the time the order is placed.
- Orders received without payment will not be processed. Payment for all show site orders will be due and payable upon presentation of our invoice at the show.
- Services ordered at the show site will not be processed without full payment.
- The availability of furnishings at the show site can, on occasion, be limited and for that reason cannot be guaranteed. It is recommended that you
  place your order in advance if possible.
- Any discrepancy in items ordered and items received, or any complaint or question concerning service, must be reported to SES immediately. Issues
  will be resolved and/or any valid adjustments will be made at that time and approved by the SES supervisor in charge. Credits and adjustments will
  not be made on information received after the show.
- Items cancelled on or prior to Friday, July 5, 2024 will be refunded at 100%. Items cancelled after Friday, July 5, 2024, and prior to delivery will be refunded at 50%. Items cancelled on the show site or after delivery are <a href="mailto:non-refundable">non-refundable</a> and billed at 100%. Exceptions to this policy are <a href="Luxury Furniture">Luxury</a> Furniture, Graphics and Display Rental. If these items are cancelled after Friday, July 5, 2024 they will be billed at 100%.



# **Shipping Instructions**

# **ADVANCE SHIPMENTS TO WAREHOUSE**

- Shipments may be sent to the advance warehouse up to thirty (30) days prior to Friday, July 12, 2024. Shipments must arrive by Friday, July 12, 2024, by 3:30 pm. No shipments will be received at the warehouse on weekends or holidays.
- Shipments arriving at the warehouse after Friday, July 12, 2024, will be charged a late warehouse fee of \$160 in addition to any other charges incurred.

### **DIRECT SHIPPING TO SHOW SITE**

- Shipments must arrive no sooner than Friday, July 19, 2024. If shipments arrive before this date, they may be refused.
- · Shipments will be received during the designated move-in periods, as well as throughout the event. (See Event Information page).
- · As an exhibitor, it is your responsibility to instruct your carrier of the proper date for direct deliveries to the show site.
- Weigh tickets or Bills of Lading indicating weight must accompany freight delivery. The driver's signature on the show site receiving report will verify
  the total count and weight.

# **ALL SHIPMENTS**

- All shipments must be PREPAID. Collect shipments may be REFUSED.
- Shipments received without receipts, freight bills or specified unit counts on the receipts or freight bills from carriers will be delivered to the exhibitor's booth without guarantee of piece count or condition. Material handling and additional surcharges may apply.
- No liability will be assumed by SES for these shipments.

### OUTBOUND SHIPMENTS

- A SES Bill of Lading is required on ALL outbound shipments.
  - A Bill of Lading is a type of document that is used to acknowledge the receipt of a shipment of goods. In addition to acknowledging the receipt of goods, a Bill of Lading indicates the vessel on which the goods have been placed, their intended destination, and the terms for transporting the shipment to its final destination. A Bill of Lading is mandatory for **SES** to release your materials to your specified carrier at the close of the event. Freight left on the show floor without a Bill of Lading will result in an additional fee.
- Your SES Bill of Lading will be available for verification and signature at the SES Service Desk located at the show site.
- · After your booth is packed, labeled and ready to be shipped, please return the completed Bill of Lading form to the Service Desk.
- Please duplicate the form for split shipments (one form for each location or one for each carrier).
- The Credit Card Authorization form <u>MUST</u> be provided when submitting this form.
- · If your carrier fails to show up, your shipment will be re-directed through SES Solutions and the discount rate will not apply.
- It is YOUR responsibility to contact and make all arrangements for any other carrier than the preferred carrier, SES Solutions.
- · If using an alternate carrier, please provide SES with shipping documents and/or labels as well as this form.
- SES reserves the right to re-direct any outgoing shipment via an alternate carrier in the event the requested carrier fails to pick up the shipment by the established carrier check-in deadline.



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Shi	pping Re	qu	iest F	orm A quote	will	be:	sent vi	a ema	il.			
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Conta	ct Name:									Phone	#	
E-mai	l Address:								•			
				INBOUND – PICK	UP L	LOC	ATION	INFO	R۸	/ATION		
Req	uested Pick up Date:											
	Company:											
S	treet Address:											
	City, ST, Zip:											
				S	HIP	PIN	G TO:					
I will be shipping to the Advance Warehouse Superior Expo Services 706 Rand Rd. Kaufman, TX. 75142				ance		J   F		rth Co	n n	vention Rd	t to Show Site Center	
	nce Warehouse y, July 12, 2024	mus		py:	Delivery no earlier than: Friday, July 19, 2024							
				OUTI	3 <b>0</b> U	ND	SHIPPI	NG				
	shipping instructi	ons a	and signatui	d Transportation. Plea re. So we may deliver from pick up address:	your							at the show site for my se complete the
Comp	any:											
Addre	ess:											
Type	of Service		Number of Pieces	Description of Articles			ı	Dimens	ioi	ns in Inche	es	Estimated Weight (lbs.) *Subject to Correction
□ Star	ndard Ground			Crates (wooden)	L		x	W		x	Н	
□Ехр	edited Ground			Cartons (cardboard)	L		Х	W		х	Н	
color			L	•	х	W		х	Н			
☐ Oth	er			Skids/Pallets	L		X	W		x	Н	
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	habaall ater	ı HOL	urs of Opera	ition: I				T FII	nal	weight s	uplect to correct	weight & Dimensions

A representative from Superior Expo Services will contact you to confirm receipt of your request for shipping and finalize details.



THE below LABELS ARE PROVIDED FOR YOUR CONVENIENCE. PLEASE PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY. IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE. **Shipping Labels** 

# Superior Advance Warehouse Label

Sheriffs' Association of Texas 146th Annual Training Conference & Expo

**EXHIBIT MATERIALS** 

MUST be received by

Friday, July 12, 2024

Between 8:30 AM - 4:00 PM

To: (Exhibiting Company Name	(t)
------------------------------	-----

**Superior Expo Services** 706 Rand Rd. Kaufman, TX. 75142

Booth #(s):	 Number of Pieces	) <b>.</b>	
Carrier:	 		



# SUPERIOR Direct To Show Site Label

Sheriffs' Association of Texas 146th Annual Training Conference & Expo

**EXHIBIT MATERIALS** To arrive NO SOONER than

Friday, July 19, 2024

To: (Exhibiting Company Name)

Ft. Worth Convention Center 1201 Houston Rd **Ft Worth, TX 76102** 

Booth #(s):	Number of Pieces:	
Carrier:		



\_\_\_\_\_

# **Material Handling FAQ's**

SES has the responsibility of receiving and handling all exhibit materials, empty materials and empty crates. It is our responsibility to manage docks and schedule vehicles for the smooth and efficient move in/out of the event. SES will not be responsible, however, for any materials they do not handle. SES will have complete control of the loading docks at all times. If you wish to unload or load, you must report to the SES Freight Desk. Do not proceed to docks until told to do so.

#### WHAT IS MATERIAL HANDLING?

Material handling includes receiving, unloading your exhibit materials, storage for up to 30 days at the advance shipping location, delivery to your booth, handling of empty containers (removal from booth, stored, then returned to the booth at the close of the event) and removal of the material from your exhibit booth for reloading onto outbound carriers. This charge does not include the cost of shipping. Please refer to the *Shipping Information* page of this manual for further information.

#### WHAT ARE CRATED SHIPMENTS?

Crated shipments are packed in any type of shipping container that can be unloaded at the dock and delivered without additional handling. Crated containers include: crates, fiber cases, and properly packed skids.

### WHAT ARE SPECIAL HANDLING SHIPMENTS?

- Mixed Shipments Includes a mix of both crated and uncrated materials.
- Ground Loading/Unloading Special handling charges will apply to shipments that arrive in vehicles that are not dock height, such as u-hauls, flatbed trailers, double drop trailers, etc.
- Stacked Shipments Shipments that require multiple items to be moved or removed for delivery to booth (i.e., loose items stacked on top of crates and/or pallets).
- Piece Loading/Unloading Drivers who require multiple pieces to be moved to the rear of the trailer in order to select the next piece or having to remove the freight from the trailer to re-fit in sequence.
- · No Documentation Shipments that arrive from a carrier without a Bill of Lading, which requires additional time and labor to process.
- Excess of Small Shipments 10 or more loose pieces that are not palletized or crated.
- Uncrated Shipments Indicates a shipment that is shipped loose or pad-wrapped, and/or un-skidded machinery without proper lifting tools.

#### **HOW IS STRAIGHT TIME/OVERTIME DETERMINED?**

Straight Time - Monday - Friday, 8:00 am to 4:30 pm

Overtime - All other times, Saturday, Sunday and holidays

- ST/OT or OT/ST: If freight will be handled one way on straight time and one way on overtime, either into the event or out of the event.
- OT/OT: If freight will be handled on overtime into the event and out of the event.

Overtime charges are assessed when SES has been granted access to the facility during overtime, per the contractual agreement with Show Management and the facility. This includes warehouse shipments.

#### **HOW DO I CALCULATE MY MATERIAL HANDLING CHARGES?**

Charges will be based on the weight of your inbound shipment. Each shipment received is considered separate. The shipment weight will be rounded up to the next 100 lbs. Each 100 lbs. is considered one cwt (hundred weight). There is a 200 lb. minimum charge for each shipment. Please refer to the *Material Handling Rate Sheet* for event prices.

Calculate Total CWT (Enter in increments of 10 lbs. only; make sure to round up to the next 100 lbs.)

Example below is based on the published rate:

350 lbs. (rounded to the next 100) divided by 100 = 4 Total CWT

4 CWT x \$75.27 = Material Handling Charge \$301.08

### WHAT IS THE MOST COST EFFECTIVE WAY TO SEND SHIPMENTS?

The most cost-effective way to send your shipment is to consolidate and shrink wrap your shipments into one. If your shipment is broken up and delivered in multiple shipments, you will be charged per shipment. Please advise your carrier to deliver as one (1) shipment. Below is an example for an advance to warehouse shipment using the published rate: \$75.27.

#### **If sending 4 Separate Shipments:**

#### If sending 1 Consolidated Shipment:

1st shipment @ 41 lbs. = \$150.54 (200 lbs. minimum) 1 shipment (4 pieces) @ 197 lbs. = \$150.54 (200 lbs. minimum)

2<sup>nd</sup> shipment @ 44 lbs. = \$150.54 (200 lbs. minimum)

3<sup>rd</sup> shipment @ 52 lbs. = \$150.54 (200 lbs. minimum)

4th shipment @ 60 lbs. = \$150.54 (200 lbs. minimum)



\_\_\_\_\_

# **Material Handling Charges**

Material handling is the process of receiving your materials, either at the warehouse in advance of the show or at show site during move-in; delivering them to your booth; removing empty containers for storage during the show; returning the empty containers to your booth after the show; delivering your materials back to the dock; and loading for outbound shipping. Charges are determined by weight and ease of handling.

#### **ADVANCE SHIPMENTS TO WAREHOUSE**

- The advance warehouse will begin receiving shipments 30 days prior to: Friday, July 12, 2024
- All materials shipped advance to the warehouse MUST ARIVE BY: Friday, July 12, 2024
- · Any shipment arriving after this date will be charged a late to warehouse fee of \$165.60 in addition to any other charges incurred.
- · Warehouse receiving hours are Monday Friday, 8:30 am 5:00 pm. Any shipment delivered after hours or on weekends may be refused.
- Small Packages: Cartons <u>under 35 lbs.</u> (received in a single shipment) will be charged \$49.68 for the 1st package and \$22.77 per package thereafter within the same shipment.
- Shipments will be weighed. Pricing is based on the actual weight of shipment.

### **DIRECT SHIPMENTS TO SHOW SITE**

- All materials shipped direct to show site MUST ARRIVE NO SOONER THAN: Friday, July 19, 2024
- Any shipments arriving prior to the above date may be refused.
- Shipments will be received during the move in periods and throughout the event.
- Small Packages: Cartons <u>under 35 lbs.</u> (received in a single shipment) will be charged \$49.68 for the 1<sup>st</sup> package and \$22.77 per package thereafter (per shipment) within the same shipment.
- · Shipments will be weighed. Pricing is based on the actual weight of shipment. Charges will not be billed until freight is received.

#### **OVERTIME**

- Overtime charges are assessed when SES has been granted initial access to the facility during overtime, per the contractual agreement between Show Management and the facility.
- Driver check-in time does not guarantee straight time rates.
- Overtime rate is applied to all shipments loaded or unloaded on Saturday, Sunday, holidays, and any time other than 8:00 am 4:30 pm, Monday through
   Friday.
- Overtime charges are assessed if shipment is moved into or out of show site on overtime due to scheduling.

Rates below based on Published Event Mo	ve-In & Move-Out Schedule (OT Rates N	May Apply. See "Overtime" above.)
Rate Classifications:	Price per CWT	200 lbs. Minimum
Warehouse shipment (200 lbs. Minimum)		
Crated or skidded shipment	\$75.27	\$150.54
Special handling	\$94.08	\$188.16
Show Site Shipment (200 lbs. minimum)		
Crated or skidded shipment	\$85.72	\$171.44
Special handling	\$101.40	\$202.80
Small package (Maximum weight 35 lbs. po	er shipment	
First carton	\$47.04	-
Each additional carton	\$20.91	-
ADDITIONAL SURCHARGES:		
Overtime Charge – Move-In or Move-Out (	in addition to above rates)	
Crated or skidded shipment	\$15.93	\$31.86
Special handling shipment	\$19.93	\$39.86
Double Overtime Charges – Move-In and N	Move-Out (in addition to above rates)	
Crated or skidded shipment	\$31.86	\$63.72
Special handling shipment	\$39.86	\$79.72
Late to Warehouse		
Freight arriving after		
<u>Friday, July 12, 2024</u>	\$156.80 pe	r shipment
Back to Warehouse (in addition to above r	ates)	
200 lbs. minimum	\$209.00	\$418.00



A credit card MUST be on file for all material handling and shipping inbound and/or outbound to event.

# **Display Tables & Accessories**

# **Discount Deadline:**

Friday, July 5, 2024

Company	<b>/</b> :				Contact Name:					
Address:						ate:		Zip Code:		
Phone #: Email							Booth #:			
QTY	Item Description	Discount	Standard	Total		Item Description	Discount	Standard	Total	
Skirted D	isplay Tables 30" high	(topped in v	vhite vinyl)		Chairs					
	4' L x 24" W x 30" H	\$88.33	\$107.41	\$		Side Chair	\$48.09	\$59.84	\$	
	6′ L x 24″ W x 30″ H	\$107.67	\$129.89	\$		Modular High Stool Gray Fabric – 29″ Tall	\$76.57	\$95.65	\$	
	4th Side Skirt 6'	\$40.77	\$50.70	\$		Padded Chair	\$67.95	\$84.68	\$	
	Table Skirt Only 6'	\$64.55	\$80.75	\$	Pegboa	rds, Tack Boards & Grid Wall				
	8' L x 24" W x 30" H	\$124.92	\$150.79	\$		Tack Board 4' x 8' Horizontal	\$171.96	\$206.45	\$	
	4th Side Skirt 8'	\$40.77	\$50.70	\$		Tack Board 8' x 4' Vertical	\$171.96	\$206.45	\$	
	Table Skirt Only 8'	\$64.55	\$80.75	\$	Bag, Lit	erature & Garment Racks				
Skirted D	isplay Tables 42" high	(topped in v	vhite vinyl)			Bag Rack	\$90.43	\$113.16	\$	
	4' L x 24" W x 42" H	\$119.43	\$149.49	\$		Literature Rack	\$99.57	\$121.79	\$	
	6' L x 24" W x 42" H	\$135.37	\$169.08	\$		Clothes Rack	\$90.43	\$113.16	\$	
	4th Side Skirt 6'	\$40.77	\$50.70	\$		Garment Rack – 2 Arm (Waterfall)	\$99.57	\$121.79	\$	
	Table Skirt Only 6'	\$64.55	\$80.75	\$		Garment Rack – 4 Arm (Waterfall)	\$199.14	\$243.58	\$	
	8' L x 24" W x 42" H	\$155.50	\$194.96	\$	Additio	nal Accessories		•		
	4th Side Skirt 8'	\$40.77	\$50.70	\$		Easel	\$29.27	\$36.33	\$	
	Table Skirt Only 8'	\$64.55	\$80.75	\$		Fishbowl	\$27.70	\$33.45	\$	
Unskirte	d Display Tables 30" hig	gh (topped i	n white viny	1)		Wastebasket	\$15.42	\$18.29	\$	
	4' L x 24" W x 30" H	\$51.74	\$64.29	\$		Arm Light	\$59.33	\$73.70	\$	
	6' L x 24" W x 30" H	\$63.77	\$79.71	\$		Floor Lamp	\$47.06	\$83.63	\$	
	8' L x 24" W x 30" H	\$75.79	\$93.56	\$		Table Light	\$67.95	\$94.08	\$	
Unskirte	d Display Tables 42" hig	gh (topped i	n white viny	d)		32" TV/Monitor w Feet	\$203.85	\$271.79	\$	
	4' L x 24" W x 42" H	\$73.44	\$89.37	\$		43" TV/Monitor w Feet	\$431.73	\$475.64	\$	
	6' L x 24" W x 42" H	\$84.68	\$105.06	\$		50" TV/Monitor w Feet	\$729.52	\$824.79	\$	
	8' L x 24" W x 42" H	\$91.47	\$114.73	\$		65" TV/Monitor w Feet	\$1,007.72	\$1,109.12	\$	
Unskirte	d Specialty Tables 30" i					Rolling TV Cart Floor Stand	\$125.44	\$167.26	\$	
	Café Table 30" H	\$70.82	\$84.93	\$						
	Cocktail Table 42" H	\$90.16	\$108.19	\$						
Table Ris	ers (covered with whit									
	4' L x 12" W x 12" H	\$53.06	\$66.38	\$						

### ORDER POLICY

\$64.02

\$75.27

\$80.23

\$94.34

6' L x 12" W x 12" H

8' L x 12" W x 12" H

- All prices include delivery, installation, rental charges for the duration of the event and removal at completion.
- Payment in full must accompany all orders by <u>Friday, July 5, 2024</u> to receive discount price. Orders received after this date will be charged standard rate.
- Items cancelled on or prior to <u>Friday</u>, <u>July 5</u>, <u>2024</u> will be refunded at 100%. Items cancelled after <u>Friday</u>, <u>July 5</u>, <u>2024</u> and prior to delivery will be refunded at 50%. Items cancelled on show site or after delivery are <u>non-refundable</u> and billed at 100%. Exceptions to this policy are <u>Luxury Furniture</u>, <u>Graphics and Display Rentals</u>. If these items are cancelled after <u>Friday</u>, <u>July 5</u>, <u>2024</u> they will be billed at 100%.

Choice skirt color - Event Colors are: Blue/Gold/White								
Red			Royal Blue					
Plum			Gold					
Black			Forest Green					
Teal			Champagne					
White			Burgundy					
Silver			Rose					
Lime Green						•		

Total	+	Sales Tax 8.25%	=	Grand Total
\$	+	\$	=	\$



Luxury Furniture orders can be placed in the "SES Online Portal".

For a copy of the catalog contact <a href="Service@superior-expo.com">Service@superior-expo.com</a> or <a href="Click Here">Click Here</a> to download.

**CORT EVENTS 2024 TRADESHOW Catalog** 





# **Discount Deadline:**

# Carpet & Cleaning Order Form Friday, July 5, 2024

Company:					Contact Name:				
Addre	ess:				City, State:	City, State: Zip Code:			
Phone	e #:	Email:			Booth#:				
Standard Carpet Prices include installation and taping front edges. (Please check the carpet color of choice.) *8' x 8' and 8' x 10' booths Custom Carpet prices apply.					Event Co	lors: <u>Blue/Gold/Wl</u>	<u>hite</u>		
Qty	Item Description	Discount	Standard	Total		Carpet Colors	et Colors		
	10' x 10' Carpet	\$129.10	\$161.51	\$					
	10' x 20' Carpet	\$236.25	\$295.05	\$	Please √ carpet color	r of choice:	hoice:		
	10' x 30' Carpet	\$343.14	\$428.86	\$					
	10' x 40' Carpet	\$450.80	\$563.70	\$	Red	Gray			
	10' x 50' Carpet	\$565.28	\$697.51	\$	Plum	Tuxedo	(Tux is black/white mix)		
Carpe	t Accessories				Teal	Black			
	Carpet Padding per sq ft	\$0.79	\$0.89	\$	Royal Blue				
	Visqueen per sq ft	\$0.79	\$0.89	\$	]				
	Taping of Visqueen per linear ft	\$0.68	\$0.79	\$					

All Custom Carpet orders must be received by Friday, July 5, 2024. Orders received after this date may be subject to availability and additional charges may apply. Custom carpet orders are non-refundable

#### **Custom Carpet**

Prices include installation, removal, taping front edges, as well as Visqueen. (Please check carpet color of choice.)										
	Booth Dimensions	Feet	Х	Feet	=	Total Sq Ft	Х	Price	Ш	Total Price
		Ft	Х	Ft	=	Sq ft	Х	\$2.88	=	

# **Deluxe Custom Carpet**

Prices include installation, removal, taping front edges, as well as Visqueen. (Please check carpet color of choice.)

Please call our Exhibitor Service Department at 972.271.7444 for price quotes and color options.

Cleaning				
	# of Days	Booth Size per sq ft	Price per sq ft	Total
Vacuum Once Prior to Show Opening			\$0.35	\$
Vacuum Daily (Includes prior)			\$0.33	\$

Porter Service											
Description	# of Event Days		Price per Day	Total							
Up to 300 sq ft		X	\$131.45	\$							
300 – 500 sq ft		X	\$177.18	\$							

- All prices include delivery, installation, rental charges for the duration of the event and
- Payment in full must accompany all orders by Friday, July 5, 2024 to receive discount price. Orders received after this date will be charged the standard rate.
- Items cancelled on or prior to Friday, July 5, 2024 will be refunded at 100%. Items cancelled after *Friday, July 5, 2024* and prior to delivery will be refunded at 50%. Items cancelled on the show site or after delivery are *non-refundable* and billed at 100%. Exceptions to this policy are Luxury Furniture, Graphics and Display Rentals. If these items are cancelled after Friday, July 5, 2024 they will be billed at 100%.

	EXCESSIVE TRASH FEE
Excessive T	ash Fee will be subject to an additional fee for
dism	ntling and disposal.

Total	+	Sales Tax 8.25%	Ш	Grand Total
\$	+	\$	Ш	\$



Discount Deadline: Friday, July 5, 2024

# **Pipe & Drape Order Form**

Company:				Contact Name:					
Address:			City, State: Zip Code:						
Phone #: Email:							Booth #:		
Drape									
QTY	Item Des	cription	Disco	ount	Sta	ndard		Total	
ft	3' High Drape (includes hardware)		\$6.80		\$8.10		\$		
ft	8' High Drape (includes	hardware)	\$11.24		\$14.63		\$		
Steel									
	3' Steel Uprights		\$5.	75	\$	7.06	\$		
	8' Steel Uprights		\$6.53		\$	\$7.84			
	3' Steel Bases		\$7.84		\$9.67		\$		
	8' Steel Bases		\$7.84		\$9.67		\$		
	6' – 10' Steel Expanders	5	\$5.	75	\$7.06		\$		



# Event Colors are: Blue/Gold/White

Should you require a color other than the event colors, please contact Show Management for approval.

# **DRAPE COLORS**

# Please ✓ drape color of choice.

\*if other than event colors\*
Charges will apply.

\*Please use colors only as a reference.

Red		White		Royal Blue	
Plum		Black		Forest Green	
Rose		Silver		Burgundy	
Gold		Teal		Champagne	

Total	+	Sales Tax 8.25%	П	Grand Total
\$	+	\$	=	\$

- All prices include delivery, installation, rental charges for the duration of the event and removal at completion.
- Payment in full must accompany all orders by <u>Friday, July 5, 2024</u> to receive discount price.
   Orders received after this date will be charged standard rate.
- Items cancelled on or prior to *Friday, July 5, 2024* will be refunded at 100%. Items cancelled after *Friday, July 5, 2024* and prior to delivery will be refunded at 50%. Items cancelled on the show site or after delivery are *non-refundable* and billed at 100%. Exceptions to this policy are *Luxury Furniture, Graphics and Display Rentals*. If these items are cancelled after *Friday, July 5, 2024* they will be billed at 100%.



# **Discount Deadline:**

# Signs & Graphics Order Form Friday, July 5, 2024

Company:	Contact Name:		
Address:	City, State:	Zip Code:	
Email:	Phone #:	Booth #:	

High-quality signs and graphics can enhance the overall image of your booth. Our *Graphic/Sign Department* at SES is driven to excellence and strives to produce the highest quality signs and graphics.

- All standard signs are digitally produced on white foam core.
- Standard sign price includes text/copy placement in a color specified area on a single side.
- Custom signs and banners can be ordered in advance ONLY.
- We must receive your order, and digital files with payment by Friday, July 5, 2024. Orders received after this date may be subject to availability and
  additional charges may apply

Easel Sign









	Standard Size Signs											
	Size/Description ✓ ✓								Total			
11" X 14"	Tabletop Sign – with easel back		Horizontal		Vertical	\$47.05	\$70.56		\$			
22" X 28"	Stand Sign – single sided, includes sign stand		Horizontal		Vertical	\$125.44	\$167.26		\$			
28" X 44"	Easel Sign – single sided, includes easel		Horizontal		Vertical	\$87.81	\$106.63		\$			
2' X 6'	Banner – single sided with grommets					\$150.53	\$188.16		\$			
38 1/8" X 93"	38 1/8" X 93" Meter Board Sign – single sided, free standing								\$			
11" X 17"									\$			

Custom Graphics		
	Standard	Total
Customer Supplied graphics. (Must be sized. If graphic is not print ready, there will be a 1 hour graphic design charge.)	\$16.73 per sq ft	\$
Custom Graphics Design (1 hour minimum)	\$78.41 per hour	\$

Complete information below:

Dimensions:	Length (ft) x Widt	n (ft) = Square	e (ft)			
Substrate:	Vinyl Banner	Foam Core	Coroplast	Sintra	Gator Board	Other:
Other options:	Gromm	ets	Easel Back	Single Sided	□ Do	uble Sided

- All prices include delivery, installation, rental charges for the duration of the event and removal at completion.
- Payment in full must accompany all orders by <u>Friday</u>, <u>July 5</u>, <u>2024</u> to receive discount price.
   Orders received after this date will be charged the standard rate.
- Items cancelled on or prior to <u>Friday</u>, <u>July 5</u>, <u>2024</u> will be refunded at 100%. Items cancelled after <u>Friday</u>, <u>July 5</u>, <u>2024R</u>, on show site or after delivery are <u>non-refundable</u> and billed at 100%.

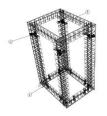
Total	+	Sales Tax 8.25%	=	Grand Total
\$	+	\$	=	\$



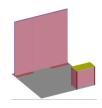
# Custom Booth Rental Displays Order Deadline: Friday, July 5, 2024

Experience unparalleled display solutions with SES. Discover a range of premium materials to elevate your exhibition requirements. Whether it's an 8' X 8' or a grand 40' X 40' booth, we specialize in tailoring to your specifications. Utilizing top-noch Agam and BeMatrix hardware in conjunction with foam board, acrylic, and fabric graphic options, we ensure your exhibit booth garners attention. Embrace innovative possibilities as we collaborate to perfectly meet your distinctive needs.















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# **Standard Booth Rental Display**

Order Deadline: Friday, July 5, 2024

Company:	Contact Name:		
Address:	City, State:	Zip Code:	
Email:	Phone #:	Booth #:	

- Payment in full must accompany ALL orders.
- Rental Units are available if ordered by Friday, July 5, 2024. Orders received after this date may be subject to availability and additional charges may apply.
- Please refer to the Add-Ons for Rental Units or Display Tables & Accessories order forms for further options.
- Rental Units include: Installation & dismantling.
- Items cancelled prior to Friday, July 5, 2024, will be refunded at 100%. Items cancelled after Friday, July 5, 2024, on show site or after delivery are non-refundable and billed at 100%.
- Graphic files (PDF preferred) must be received by Friday, July 5, 2024.

10' x 10' Rental Units		Price	Total
Backwall Unit without Graphics  10' wide x 8' tall Backwall Unit includes printed company name header		w/o graphics \$1,254.42	
Backwall Unit with full Graphics  10' x 8' tall Backwall Unit includes Full Custom Printed Graphics		with graphics \$2,247.50	
10' x 10' Booth Display without Graphics 10' wide x 8' tall Booth Display includes 2 side rails, 1 meter counter, and 2 chairs. Also includes printed company name header and printed front panel on meter counter	I CONTROL OF THE PARTY OF THE P	w/o graphics \$1,672.56	
10' x 10' Booth Display <i>with Full Graphics</i> 10' wide x 8' tall Booth Display includes 2 side rails, 1 meter counter, and 2 chairs. Also includes Full Custom Printed Graphics		with graphics \$2,717.91	
Superior Custom Booth 10' wide x 10' tall Custom Booth includes backwall with full custom printed graphics, meter counter and half-meter pedestal with full custom printed graphics		\$2,926.98	
10' x 20' Rental Units			
10' x 20' Booth Display without Graphics 20' wide x 8' tall Booth Display includes 2 side rails, 2-meter counters, and 2 chairs. Also includes 2 printed company name headers and printed front panel on meter counters	755 3	w/o graphics \$3,345.12	
10' x 20' Booth Display with Graphics 20' wide x 8' tall Booth Display includes 2 side rails, 2-meter counters, and 2 chairs Also includes Full Custom Printed Graphics		with graphics \$5,435.82	
Black Panel 10' x 20' Display 20' wide x 8' tall Booth Display with all black panels includes 2 side rails with curved ends, 2 printed company name headers, 6 shelves, lockable storage closet with key		\$3,867.80	
20' x 20' Rental Unit or Custom Design		<u>'</u>	•
20' x 20' Rental Unit or Custom Design  For 20' x 20' Rental Units or larger, or custom design please call 972.271.7444 or email service@superior-expo.com.			•

- All prices include delivery, installation, rental charges for the duration of the event and removal at completion.
- Payment in full must accompany all orders by <u>Friday, July 5, 2024</u> to receive discount price.
   Orders received after this date will be charged the standard rate.
- Items cancelled on or prior to <u>Friday</u>, <u>July 5</u>, <u>2024</u> will be refunded at 100%. Items cancelled after <u>Friday</u>, <u>July 5</u>, <u>2024</u>, on show site or after delivery are <u>non-refundable</u> and billed at 100%.

Total	+	Sales Tax 8.25%	II	Grand Total
\$	+	\$	=	\$



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# **Add-Ons for Rental Units**

# **Discount Deadline:**

# Friday, July 5, 2024

Company:	Contact Name:		
Address:	City, State:	Zip Code:	
Email:	Phone #:	Booth #:	

- Payment in full must accompany ALL orders.
- Add-Ons for Rental Units are available if ordered by <u>Friday, July 5, 2024.</u> Orders received after this date may be subject to availability and additional charges may apply.
- Please refer to the "Graphics Order Form" for further options.
- Items cancelled prior to Friday, July 5, 2024, will be refunded at 100%. Items cancelled after Friday, July 5, 2024, on show site or after delivery are non-refundable and billed at 100%.

Add-Ons		Discount	Standard	QTY	Total
Meter Counter: Black countertop with black sides, graphics optional.	Can be ordered separately or added to rental units	\$334.51	\$385.99		\$
Literature Stand: Collapsible literature stand with 6 pockets	Can be ordered separately or added to rental units	\$106.63	\$130.41		\$
Cocktail Table: 42" tall with standard base	Can be ordered separately or added to rental units	\$90.16	\$108.19		\$
Café Table: 30" tall with standard base	Can be ordered separately or added to rental units	\$90.16	\$108.19		\$
32" TV/Monitor w Feet (HDMI cable not included)	Can be ordered separately or added to rental units.	\$203.85	\$271.79		\$
43" TV/Monitor w Feet (HDMI cable not included)	Can be ordered separately or added to rental units.	\$431.73	\$475.64		\$
50" TV/Monitor w Feet (HDMI cable not included)	Can be ordered separately or added to rental units.	\$729.52	\$824.79		\$
65" TV/Monitor w Feet (HDMI cable not included)	Can be ordered separately or added to rental units.	\$1,007.72	\$1,109.12		\$
Rolling TV Cart Floor Stand: Height adjustable mount and audio, lockable caster wheels for 32-70" flat screen and curved tv. (TV rented separately)	Can be ordered separately or added to rental units	\$125.44	\$167.26		\$









Rolling TV Cart Floor Stand (TV rented separately)



Literature Stand



TV/Monit



- All prices include delivery, installation, rental charges for the duration of the event and removal at completion.
- Payment in full must accompany all orders by <u>Friday, July 5, 2024</u> to receive discount price. Orders received after this date will be charged the standard rate.
- Items cancelled on or prior to <u>Friday, July 5, 2024</u> will be refunded at 100%. Items cancelled after <u>Friday, July 5, 2024</u> on show site or after delivery are <u>non-refundable</u> and billed at 100%.

Total	+	Sales Tax 8.25%	ш	Grand Total
\$	+	\$	=	\$



Labor – Display	Labor	Order	<b>Form</b>
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Company:		Contact Name:		
Address: City		, State:	Zip Code:	
Email:	Pho	ne #:	Booth #:	

#### Very Important:

If using SES Supervision, please fill out the information below as well as the Outbound Bill of Lading (located on the next page). If using Exhibitor Supervision, please complete all outbound shipping documents at the SES Service Desk prior to the close of the event.

All work performed without direct exhibitor supervision will be charged a 25% supervision fee with a minimum fee of \$25.00.
 All orders must be paid for in advance. Orders for display labor will not be processed without pre-payment. The minimum charge for labor is one (1) hour per worker. Labor thereafter is charged in half (1/2) hour increments per worker. Labor cancelled on site will be charged a one (1) hour cancellation fee per worker. If Exhibitor fails to use the worker (s) at the time specified, a one (1) hour "Not Ready" charge per worker will apply.

Rates Based on one (1) man, per one (1) hour						
	Pre-Order	Show Site	Days	Time		
Straight Time	\$75.27	\$97.22	Monday – Friday	8:00 am – 4:30 pm		
Overtime	\$112.91	\$145.83	Monday – Friday Monday – Friday Saturday	4:31 pm – 12:00 am Prior to 8:00 am & after 4:30 pm All Day		
Double Time	\$150.54	\$194.44	Sundays & Holidays	All Day		

# Please complete information below:

Invoice will be calculated according to actual hours worked.

invoice will be calculated according to actual hours worked.							
	# of Men	Date	Start Time	# of Hours			
Install							
Dismantle:							

### **Type of Service:**

_					
	SFS	Supervision	(Exhibitor no	nt required to	i he nresent

SES will proceed with your display setup unless you instruct us otherwise. Work will be done on straight time, unless move in/move out schedule does not permit. All work performed without direct exhibitor supervision will be charged a 25% supervision fee with a minimum fee of \$25.00.

If using SES Supervision, please complete the information below:

Number of Crates:				Self-contained unit?	Yes	☐ No	
Set up plans attached?	Yes	No		Photo enclosed?	Yes	□ No	
Carpet:	Own	SES	Color:	Suggested tools (i.e. 16' ladder):			
Special Instructions:							

☐ Exhibitor Supervision (Exhibitor must pick up labor from the SES Service Desk)

All work to be performed ONLY under the supervision of an Exhibitor Representative. Labor ordered and not called for by the exhibitor will be billed at a one (1) hour "Not Ready" charge per man. Work start time can only be guaranteed in those cases when labor is requested for the start of the workday.

Contact information for the person in charge of your move in:

Name: Phone number:

#### **Order Policy**

- The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (1/2) hour increments per worker and equipment.
- Equipment and labor cancelled on site will be charged a one (1) hour cancellation fee
  per worker and equipment. If Exhibitor fails to use the workers and equipment at the
  time specified, a one (1) hour "Not Ready" charge per worker and equipment will
  apply.

Total	+	Sales Tax 8.25%	Ш	<b>Grand Total</b>
\$	+	\$	II	\$



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# **Labor – Hanging Banner/Rigging Order Form**

Company:	Contact Name:				
Address:	City	y, State:	Zip Code:		
Email:	Pho	one #:	Booth #:		

- If the below procedures are not followed, SES cannot guarantee hanging of your banner/sign.
- Overhead hanging banners/signs should be sent in separate containers to the advance warehouse. Please use the advanced shipping labels and note "Banner" on label. Your banner MUST arrive by Friday, July 5, 2024.
- All ceiling rigging must conform to Show Management facility rules, regulations, and facility limitations.
- All hanging banners/signs must be installed and removed by SES. Display companies and/or I & D representatives may supervise but will not be allowed to install or remove the
  hanging banner/sign. Assembly and disassembly of overhead hanging can be provided by SES at an additional cost, or by your company representative, display house, or lighting
  contractor pending a Certificate of Insurance. Please complete the enclosed Display Labor order form if you need SES to assemble your banner/sign. Set up instructions should be
  provided for signs requiring assembly.
- To minimize your costs hanging points should be prefabricated and ready for use. If any hang point supports are over 250 lbs., notify SES immediately for special authorization.
- For signs other than banners include a blueprint or drawing with detailed information so that hang points can be determined.
- Electrical signs must be in working condition and in accordance with the National Electric Code. Electrical Service requirements must be ordered in advance through the specified electrical provider.
- If you require SES Supervision a 25% surcharge will be added to your rigging total.

All orders must be paid for in advance. Orders for hanging banner/rigging will not be processed without pre-payment. The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (1/2) hour increments per worker and equipment. Equipment and labor cancelled on site will be charged a one (1) hour cancellation fee per worker and equipment. If the Exhibitor fails to use the workers and equipment at the time specified, a one (1) hour "Not Ready" charge per worker and equipment.

tee per worker and equipme	nt. If the Exhibitor	r falls to use the workers	and e	quipment at the time s	pecifiea,	a one (1	L) nour "Not keaay" (	narge pe	r worker and o	equipment will apply.	
Rates											
Based on a crew, which	will consist of	a lift with two (2) ri	iggers	s.							
		Pre-Order		Show Site		Days			Time		
Straight Time		\$284.86		\$370.32		Monday – Friday			8:00 am – 4:30 pm		
Overtime		\$427.29		\$555.48		Monday – Friday Monday – Friday Saturday			4:31 pm – 12:00 am Prior to 8:00 am & after 4:30 pm All Day		
Double Time		\$569.72		\$740.64		Sunda	ays & Holidays		All Day		
Please complete inform	ation below:										
Installation Date:	Time:	Approx Hrs.:		Weight (lbs.):	Height (	(ft):	t): # of Pts: Asser Requ		•	Supervision?	
Type:	Metal	□ Wood □ Tru	ıss	Shape: Circl	e		Square 🗌 Tria	ngle	SES Supe	Supervised ervised ervision charge applies)	
Chain Motor: Yes	∐ No	Electrical:			No						
Indicate dimensions from each	boundary you w	ould like your banner/sig	gn plac	ced. Note: Specified lo	cation of	sign m	ay be changed due to	availabi	lity of hang po	oints.	
ft in from backft in from left sift from floor to Contact name and phor Name: Phone Number:	de top of sign. ne number of (	person in charge of	sle your	move in: 				Mark Po	osition of b	anner	

#### Order Policy

- The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (1/2) hour increments per worker and equipment.
- Equipment and labor cancelled on site will be charged a one (1) hour cancellation fee
  per worker and equipment. If the Exhibitor fails to use the workers and equipment at
  the time specified, a one (1) hour "Not Ready" charge per worker and equipment will
  apply.

Total	+	Sales Tax 8.25%	Ш	<b>Grand Total</b>
\$	+	\$	Ш	\$



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# Labor – In-Booth Forklift Order Form

Company:	Contact Name:				
Address:	City	, State:	Zip Code:		
Email:	Pho	one #:	Booth #:		

#### In-booth forklift service may be required to:

- · Assemble displays, or when uncrating, positioning, and re-skidding equipment and/or machinery.
- Assist in the moving of equipment and materials weighing 200 lbs. or more within your booth space.

#### Please Note:

- In-booth forklift service does not replace material handling.
- Must not require storage of empty crates, pallets, or packaging.
- Unloading and loading must be done at exhibitor's direction.
- Forklifts must be ordered in advance for more than 5,000 lbs. capacity. Please contact SES at 972-271-7444 for a quote.

All orders must be paid for in advance. Orders for in-booth forklift will not be processed without pre-payment. The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (1/2) hour increments per worker and equipment. Equipment and labor cancelled on site will be charged a one (1) hour cancellation fee per worker and equipment. If the Exhibitor fails to use the workers and equipment at the time specified, a one (1) hour "Not Ready" charge per worker and equipment will apply.

Rates Based on one (1) hour per one (1) forklift										
	Pre-Order	Show Site	Days	Time						
Straight Time	\$119.17	\$154.92	Monday – Friday	8:00 am – 4:30 pm						
Overtime	\$178.76	\$232.38	Monday — Friday Monday — Friday Saturday	4:31 pm - 12:00 am Prior to 8:00 am & after 4:30 pm All Day						
Double Time	\$238.34	\$309.84	Sundays & Holidays	All Day						

# Please complete information below:

Invoice will be calculated according to actual hours worked

	# of Forklifts up to 5,00	0 lbs. (w/op	erator)	Weight of heaviest piece		Date		Time	Approx hours	
Install:										
Dismantle:										
Describe wor	Describe work needed: Spotting of Equipment Installation/Dismantle of Header Other									
Specify other	equipment:	Str	aps			Chains			Fork Extensions	
Four (4) stage	e forklift required:	Ye	s (addition	al charges n	nay a	pply)	•		No	

### Contact information for the person in charge of your move in:

Name:	 	 
Phone Number: _		

### Order Policy

- The minimum charge for labor is one (1) hour per worker and equipment. Labor thereafter is charged in half (1/2) hour increments per worker and equipment.
- Equipment and labor cancelled on site will be charged a one (1) hour cancellation fee
  per worker and equipment. If Exhibitor fails to use the workers and equipment at the
  time specified, a one (1) hour "Not Ready" charge per worker and equipment will
  apply.

Total	+	Sales Tax 8.25%	=	Grand Total
\$	+	\$	=	\$



# Labor – Cartload Service Order Form

Company:	Contact Name:					
Address:	City	, State:	Zip Code:			
Email:	Pho	ne #:	Booth #:			

A Credit Card Authorization form must be on file to receive service.

SES is pleased to make available one (1) laborer with one (1) pushcart, for one (1) trip, one way from the dock to your booth or from your booth to the dock for a charge of \$62.00 (ST) or \$93.15 (OT) each way. A cartload is ten (10) pieces or less, weighing less than 200 lbs. total. There is a maximum of two (2) cartload trips per booth. If additional trips are required, the exhibitor will be charged for material handling.

This service will help expedite the process and reduce your hassles. Service will be available during move in and move out at the event. You can make the arrangements at the SES Exhibitor Service Desk prior to (or before the end of) the show. If you have any questions, please contact SES Exhibitor Service Department at 972-271-7444. Pre-orders will receive preferential service at the show site, but you may also order this service at the SES Service Desk.

#### **Check In Procedure:**

- 1. One person will check in with a SES Supervisor, who will direct exhibitors to the POV unloading area.
- 2. One person must always remain with the vehicle or must return to the vehicle within 20 min.
- 3. A laborer will be dispatched to assist in unloading your vehicle on a first come, first served basis.

A **POV**, or privately owned vehicle, is any vehicle that is primarily designed to transport passengers, not cargo or freight. Examples include **sedans**, **pick-ups**, **passenger vans**, **taxis**, **or sports utility vehicles**. Cartload Service will be refused, and material handling charges will apply if arriving with any of the following vehicles:

Cartload Service	# of Trips	Straight Time	Overtime	Total
Dock to booth		\$62.72	\$94.08	\$
Booth to dock		\$62.72	\$94.08	\$
Round-trip		\$125.44	\$188.16	\$

Advance orders will receive preferential service at the show site.	Please indicate the approximate date, time and type of vehicle arriving in:
Date:	Vehicle Description:
Time:	

#### **Rules Regarding Cartload Service:**

- Must arrive in privately owned vehicle.
- This service is for exhibitors who have small hand carry items, all of which must fit in a 3' x 4' pushcart.
- Vehicle must unload at the receiving dock of exhibit hall.
- SES personnel will direct vehicles.
- Cart is not authorized to enter or go to any parking structure.
- Freight that is too large or heavy will be charged material handling rates.

- All prices include delivery, installation, rental charges for the duration of the event and removal at completion.
- Payment in full must accompany all orders by <u>Friday, July 5, 2024</u> to receive discount price.
   Orders received after this date will be charged a standard rate.
- Items cancelled on or prior to <u>Friday</u>, <u>July 5</u>, <u>2024</u> will be refunded at 100%. Items cancelled after <u>Friday</u>, <u>July 5</u>, <u>2024</u> and prior to delivery will be refunded at 50%. Items cancelled on the show site or after delivery are <u>non-refundable</u> and billed at 100%. Exceptions to this policy are <u>Luxury Furniture</u>, <u>Graphics and Display Rentals</u>. If these items are cancelled after <u>Friday</u>, <u>July 5</u>, <u>2024</u> they will be billed at 100%.

Total	+	Sales Tax 8.25%	=	Grand Total
\$	+	\$	=	\$



# **Rules & Regulations**

To assist in planning for your participation in this event, we know you will appreciate knowing in advance that union labor is required for certain aspects of your exhibit handling. To help you understand the *Area Work Rules-Labor Regulations*, we ask that you read the following.

### Decorator Labor

We currently have agreements with local unions to provide labor for display installation and dismantling. Full time employees of the exhibiting companies or approved EAC's, however, may set up their own exhibits without assistance from any union labor. If you would like assistance in setting up your booth, it can be ordered in advance by filling out the *Display Labor Form* in the SES exhibitor manual or on show site at the SES *Exhibitor Service Desk*.

# Material Handling

Exhibitors may use a two-wheel dolly or hand-carry their own freight into the exhibit hall. Please keep in mind, for some shows, parking may be limited for unloading and loading. A designated entrance for POV's will be provided and an allotted amount of time will be given per vehicle for loading and unloading. The use or rental of four-wheel dollies, flat bed carts or other mechanical equipment is not permitted. SES will control access to the loading docks in order to provide for a safe and orderly move in/move out.

### Tipping

We request that exhibitors do not tip employees (give money, merchandise, or other special consideration for services rendered.) Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a supervisor. Employees are paid an excellent wage. Tipping is strongly discouraged and is not accepted by company policy.

### Safety

Standing on chairs, tables or other rental equipment is prohibited. This equipment is not engineered to support your weight. SES cannot be responsible for injuries or falls caused by the improper use of this equipment.



# **Third Party - Payment**

Full payment must be received for services requested before the order is processed. If you choose to pay by check, a credit card still must be on file.

SES will present invoices to third parties at show site for payment of all services rendered to exhibitors under the following conditions:

- The Exhibitor is required to complete the Exhibitor Appointed Contractor (EAC) form located in this Exhibitor Service Manual.
- The payment of the third party must be acceptable to SES. The credit card information below must be completed and submitted to SES prior to the show.
- If there is any doubt about who is to be invoiced for a service, the charge will be issued to the exhibitor. The exhibiting firm is ultimately responsible for the payment of charges. If the EAC requires SES to fax an invoice from the convention facility, a \$10.00 service fee will be added.
- The following form is to be completed, signed and returned by both parties. Otherwise, the request will not be approved.
- All invoices must be resolved by the close of the show

Exhibiting Company:						Booth #:		
Exhibiting Company Contact name & Title:								
Authorized Signature:								
Display House Name (Third Party Payer):								
Display House Contact Name & Title:								
Authorized Signature:								
Display House Address (Third Party Payer):			City, State, Zi	p:				
Phone:	Fax:							
Items being billed to Third Party	Material I		andling	Furnishings	Dis	play Labor		All Services
		Other:						
We understand and agree that we, the exhibiting firm, are party does not make payment upon presentation of invoice Company Name:	e at	t the show s	site, such char	rges will be presen				
	ISA		©	ERICAN OCHESS				
Credit Card Number: Expiration Date (MM/YYYY):								
Billing Address:		City, St	ate, ZIP code:	:			_	
Phone: Fax:			Email:					
Authorized Signature: I,		, agree	to the condit	ions stated in this	s manua	I and the par	agrap	oh above.



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# <u> Third Party – Exhibitor Appointed Contractor (EAC) Form</u>

SES has been selected as the *Official Service Contractor* and must be used for all material handling, furniture rental, signs, rigging, cleaning, installation and dismantling of exhibit materials.

An Exhibitor Appointed Contractor (EAC) is: Any individual who is not a full-time permanent employee of an exhibiting firm, who is providing a service to an exhibitor on site and does not represent one or more of the Official Contractors.

# **Rules and Regulations**

- Each representative of an EAC must physically pick up, in person, an "Exhibit Crew" badge at the SES Service Center. If an EAC representative does not have identification which verifies his/her employment by the EAC, he/she must be accompanied to the SES Service Desk by a representative who does have verifying identification.
- These services shall not conflict with existing labor regulations or contracts and in fulfilling his/her obligations, the representative of an *EAC* shall adhere to the regulations set up by the Hall and Show Management regarding entrance. It is the responsibility of the Exhibitor to see that each representative of an *EAC* abides by the official *Rules and Regulations* of this exposition.
- The representative of an EAC shall have a true and valid order for services from an Exhibitor in advance of the event move-in date.
- No EAC shall solicit business on the show floor.

# **Certificate of Insurance (COI)**

It is the responsibility of each Exhibiting Firm utilizing an EAC to complete and return this form along with a Certificate of Insurance (COI) which names **SES** as additional insured for each EAC firm being utilized. (A sample COI can be found in this exhibitor manual.)

#### The EAC Certificate of Insurance must maintain:

 At least \$1 million in employer's liability, general liability, automobile liability and workers compensation as required in the state the exposition is located.

This form must be received by: Friday, July 5, 2024

If this EAC form and the Certificate of Insurance are not received by Friday, July 5, 2024

Exhibitor or EAC will be required to order labor from SES.

Please clearly note Company Name and Show Name on the Certificate of Insurance form. (See sample)

Complete all information below:		
Exhibiting Firm:		Booth #:
Authorized Contract Name & Title:	Authorized Contact Signature:	
Full Name of EAC:		
Address of EAC:	City, State, Zip:	
Authorized EAC Contact Name & Title:	Authorized EAC Contact Signature:	
EAC Representative on Show Site:		
Phone Number:	Email:	
Type of service being performed:		
For additional questions please call us at 972.271.7444 or toll free 866.386.3976 (866.FUN.E	EXPO)	·



This farms should now a CFC as additional insured for each FAC firms hairs willing

# Third Party – Sample Certificate of Liability Insurance

This form should name SES as additional insured for each EAC firm being utilized. Note: The EAC must maintain at least \$1 million in employer's liability, general liability, automobile liability and workers compensation as required in the state

where the exposition is lo	cated.		
ACCORD		CERTIFICATE OF LIABILITY INSURANCE	DATE (MM/DD/YYYY)
PRODUCER ABC Insurance Agency 1234 Broker Lane New York, NY 12345		THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND C HOLDER, THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE CO INSURERS AFFORDING COV	VERAGE AFFORDED BY THE POLICIES BELOW.
INSURED Company Name, Inc 1234 Corporate Lane New York, NY 12345		INSURER A: Hartford Insurance Company of Texas  INSURER B: Aetna Casualty & Surety Company  INSURER C: Parallaguage Company	
		INSURER C: Royal Insurance Company	

COVERAGE'S CERTIFICATE NUMBER: REVISION NUMBER:

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUES TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT TERM OF CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSUR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS		
Α	GENERAL LIABILITY	000P98298-AI1	01/01/16	01/01/17	EACH OCCURRENCE	\$1,000,000	
	COMMERCIAL GENERAL LIABILITY				FIRE DAMAGE (Any one fire)	\$50,000	
	CLAIMS MADE OCCUR				MED EXP (Any one person)	\$5,000	
					PERSONAL & ADV INJURY	\$1,000,000	
	GENERAL AGGREGATE LIMIT APPLIES PER				GENERAL AGGREGATE	\$2,000,000	
	POLICY PROJECT LOC				PRODUCTS-COMP/OP AGG	\$2,000,000	
В	AUTOMOBILE LIABILITY ANY AUTO	SKLS-029499S	01/01/16	01/01/17	COMBINED SINGLE LIMIT (each accident)	\$1,000,000	
	ALL OWNED AUTO SCHED AUTOS HIRED				BODILY INJURY (per person)	\$	
	AUTOS				BODILY INJURY	\$	
					(per accident)		
					PROPERTY DAMAGE	\$	
	GARAGE LIABILITY				AUTO ONLY-EA ACCIDENT	\$	
	ANY AUTO				OTHER \$	\$	
•	LIMADDELLA EVOCCO LIADULEV	VI 4224567	04 /04 /46	04/04/47	THAN \$		
Α	UMBRELLAEXCESS LIABILITY OCCUR CLAIMS MADE	XL1234567	01/01/16	01/01/17	EACH OCCURRENCE	\$	
	OCCOR CLAIMS MADE DEDUCTIBLE RETENTIONS				AGGREGATE	\$	
С	WORKERS COMPENSATION AND EMPLOYERS LIABILITY	A4145-SS-PJ37	01/01/16	01/01/17	WC STATUATORY OTHER LIMITS		
					E.L. EACH ACCIDENT	\$1,000,000	
					E.L. DISEASE-EA EMPLOYEE	\$1,000,000	
					E.L. DISEASE-POLICY LIMIT	\$1,000,000	
D	OTHER	000P98298-AI1	01/01/16	01/01/17	EACH OCCURRENCE &	\$1,000,000	
	Professional Liability				AGGREGATE	\$3,000,000	

CERTIFICATE HOLDER X ADDITIONAL INSURED; INSURER LETTER X CANCELLATION \_\_\_\_

SES SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE

Exhibitor Services 10548 US Highway 80 Forney, TX 75126 SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OF REPRESENTATIONS.

AUTHORIZED REPRESENTATIVE

John Smith, CIC

Re: Sheriffs' Association of Texas 146th Annual Training Conference &

- PRODUCER: Insurance Agent/Broker who issues certificate.
- NAME OF INSURED: Must be the legal name of contracting party.
- TYPES OF INSURANCE: Must include types required by contract.
- FORM OF COVERAGE: Must be "occurrence" form of coverage.
- NAME ADDITIONAL INSURED'S: Superior Expo Services (Official Service Provider), Show Management, Show and Facility as additional insureds on a primary and non-contributory basis.
- ❖ CERTIFICATE HOLDER: Must be Superior Expo Services
- POLICY EFFECTIVE DATE: Must be prior to or coincidental with the first day of Exhibitor Move-In.
- ❖ POLICY EXPIRATION DATE: Must be on or after the last day of Exhibitor Move-Out.
- LIMITS OF INSURANCE: Must be the same or greater than required by contract.
- NOTICE OF CANCELLATION: 30-day notice must be provided.
- AUTHORIZED REPRESENTATIVE: Must be signed (not stamped) by an authorized representative of Producer.



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# **Utilities**

Utilities are chosen by the show managers. When requesting services such as electricity, WiFi, dedicated internet connections, etc., it's important to closely consider the details of the companies offering these utilities. Reach out to them through email or phone directly. SES is not responsible for overseeing these choices. If we've received utilitity forms, you can access them through the provided links below or email <a href="mailto:service@superior-expo.com">service@superior-expo.com</a>.

# "Electricity"

**EDLEN Online Ordering** 

**EDLEN Downloadable Order Form** 

"Wifi"

**Fort Worth Convention Center WiFi Options** 



# Frequently Asked Questions (FAQ)

#### WHAT FURNISHINGS ARE PROVIDED WITH MY BOOTH SPACE?

• Each event is different. See Event Information, page 4, which will specifically list what items, if any, will be included in the booth space.

#### WHAT IF THE BOOTH DOES NOT INCLUDE ITEMS I NEED?

• Items that are provided as part of your booth package have no trade-in value. If you need an item that is not listed with the booth, you must order that item separately at the published rate.

#### **HOW DO I PLACE MY ORDER?**

- Online Ordering A link to the site, username, and password will be emailed to you.
- Email orders to <u>service@superior-expo.com</u>
- Fax in your order with the Credit Card Authorization form to: 972.271.7888, Attn: Exhibitor Services
- Mail in your order forms and full payment to: Superior Expo Services, 706 Rand Road, Kaufman, TX 75142
   Orders will not be processed without full payment. Please review our Payment Policies for detailed information. Don't forget to keep a copy of your order for your records. For orders going to other "official suppliers", (i.e.: Electrical, Internet, Telephone, Audio Visual, etc.) please follow the payment and mailing instructions indicated on each of the forms located in this manual.

#### WHAT IS THE CANCELLATION POLICY FOR REFUNDS ON FURNISHINGS?

Items cancelled on or prior to Friday, July 5, 2024 will be refunded at 100%. Items cancelled after Friday, July 5, 2024, and prior to delivery will be refunded at 50%. Items cancelled on the show site or after delivery are non-refundable and billed at 100%. Exceptions to this policy are Luxury Furniture, Graphics and Display Rentals. If these items are cancelled after Friday, July 5, 2024 they will be billed at 100%.

#### AM I REQUIRED TO PAY IN ADVANCE FOR SERVICES, OR MAY I BRING A CHECK TO THE SHOW?

Full payment must be received for services requested before the order will be processed. If you choose to pay by check, a credit card is still required to be on file.

#### WHAT ARE MY OPTIONS FOR INBOUND SHIPPING?

- Option 1: Advance Shipping is sending your materials, up to 30 days prior to the event, to a designated warehouse which will store your freight and then deliver it directly to your booth space during SES move in. The advantage of sending your freight in advance is knowing it has arrived and will be delivered to your booth prior to your arrival.
- Option 2: Direct Shipping is sending your materials directly to show site during the designated move in times. There is some risk with direct shipping because it does not allow for errors by your inbound carrier. If there is a problem and your carrier does not arrive on time, there may not be enough time to resend your materials.

#### WHAT IS THE DIFFERENCE BETWEEN MATERIAL HANDLING & SHIPPING?

- Material Handling includes receiving, unloading your exhibit materials, storage for up to 30 days at the advance shipping location, delivery to your booth, handling of empty containers (removal from booth, stored, then returned to the booth at the close of the event) and removal of the material from your exhibit booth for reloading onto outbound carriers. This charge does not include the cost of shipping.
- <u>Shipping</u> is the means by which shipments are transported via carriers to and from the event location.

#### WHO IS THE PREFERRED CARRIER?

• Superior Expo Solutions is the preferred carrier for the show. SES Solutions offers a convenient, hassle-free shipping service. If you would like to arrange for shipping or receive a quote from SES Solutions, please call 972-271-7444.

#### WHAT IS A BILL OF LADING?

• <u>Bill of Lading</u> is a type of document that is used to acknowledge the receipt of a shipment of goods. In addition to acknowledging the receipt of goods, a Bill of Lading indicates the particular vessel on which the goods have been placed, their intended destination, and the terms for transporting the shipment to its final destination. A Bill of Lading is mandatory for **SES** to release your materials to your specified carrier at the close of the event.

#### WHAT ARE MY CHOICES FOR SHIPPING AT THE CLOSE OF THE SHOW?

You may use any carrier of your choice; however, we suggest you use the preferred carrier, SES Solutions. It is your responsibility to contact and make all arrangements for any carrier other than the preferred carrier. SES cannot guarantee that other carriers will show up to pick up your shipment. We do not provide outside carrier shipping documents and/or labels.

#### WHAT IS THE MOVE-OUT PROCEDURE?

A SES Bill of Lading is required on ALL outbound shipments. The Bill of Lading is available at the service desk. After your booth is packed, labeled and ready to be shipped, please return the completed Bill of Lading form to the service desk. If you are not using SES, our preferred carrier, you must call your designated carrier with pick up information. If your carrier fails to show up, your shipment will be re-directed through SES Solutions and the discount rate will not apply. A SES representative will be available at show site for further questions.

#### HOW DO I OBTAIN A COPY OF MY FINAL INVOICE?

To obtain a final invoice, usually available one week after the event closes, contact our Exhibitor Service Department at 972.271.7444.